



WESLEYAN THEOLOGICAL SOCIETY

A FELLOWSHIP OF WESLEYAN ARMINIAN SCHOLARS

Box 341, Concord, Mich. 49237
November 18, 1970

Dr. Charles W. Carter
4308 S. Wigger St.
Marion, Ind. 46952

Dear Charles:

I trust that by now you have received the fifty copies of the Journal which I sent to you.

With regard to the price which you should pay, I have been doing some figuring. I'll put it down on paper so you can follow it.

Assuming that you sell these 50 journals at \$3.00 for five copies, I see the following expenses:

4 34¢ ea. (av. cost of production) x 50 =	\$17.00
Plus 25%	= 4.25
Plus postage	= .67
Plus Total you pay us at this rate	<u>\$21.92</u> (44¢ ea.)

If you should sell ~~of~~ all of these by mail at \$3.00 for five copies, you would add to the above figure:

The price you pay us	\$21.92
Plus postage for 10 packages of 5 journals each	1.80
Plus price of envelopes in which to mail the above (@ 5¢ each)	.50
Grand total cost to you	<u>\$24.22</u> (49¢ ea.)

This would give a margin of 11¢ each (\$5.50 for the 50). If you sold them without having to mail them, the margin would be 16¢ each. You spoke of the possibility of hiring a secretary, but her wages would not run that high.

In order for us not to get bogged down ~~in~~ in margins of profit and loss, and in order to keep ourselves free from criticism, would it not be better for you to pay me nothing for the journals which I send you. You would keep a record of your sales (not by mail) and send a check to me for them whenever the amount should become large enough to make it practicable. As for your orders by mail, have me fill them and let them pay me. This would save double mailing, and all the profits would go into the treasury. Does this sound reasonable to you? *You would bill me for any expenses which you have, connected with promotion.*

OFFICERS

PRESIDENT, Ralph E. Perry
Olivet Nazarene College
Kankakee, Illinois 60901

PRES. - ELECT, George H. Blackstone
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Box 30
Circleville, Ohio 43113

SEC. - TREAS., W. Ralph Thompson
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PROGRAM COMMITTEE

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EDITORIAL COMMITTEE

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I have counted more carefully the 1966 and 1967 journals and find that we still have about the number that I estimated earlier (100 copies of 1966 and 260 copies of 1967). I think both should be reprinted before long, but only the 1966 edition was authorized by the Executive Committee.

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There was an error in the figuring of sales of journals at the conference. Only \$68.50 was received for sales there.

In writing up the minutes I was a little perplexed about the wording of your amendment to Dr. Harris' motion relateve to accepting a commission relationship to the NHA. I got it down as follows:

"Dr. Carter moved as an amendment to the above motion that the WTS be a commission of the NHA as outlined in the motion on the basis of its constitution."

Is that the way it was supposed to be? Maybe you could reword it so its meaning would be a little clearer. I am afraid that if I reword it I'll miss the intent of the motion.

I do not seem to have a copy of your report to Dr. Perry after all. I should have a copy to put with the minutes. Could you send me one?

There has been some request from time to time for a directory of the membership to be published. I have received another request, asking why it could not be included in the 1971 Journal. Would the Editorial Committee like to have me prepare such? Let me know soon if you would. I would include for each person the name, address, year accepted, category of membership, and denominational affiliation. I already have gathered all this data except the last item, and it is in the Application-for-Membership forms, copies of which I believe I have.

I will prepare Dr. Wyncop's order as you requested.

According to my records, Dr. Ray Dunning's 1970 Journal was mailed to him last March 20th. Should I send him another? I notice that his name is Ray on our records, not Roy. It is Ray, too, in the 1970 Journal (with the article), but Roy on the front cover.